

## P R E A M B U L U M

At VEXA, we appreciate the complexities that pharmaceutical manufacturers and quality organisations face in navigating compliance, efficiency, and innovation. Our commitment is to empower you in addressing these challenges, fostering a culture of trust and long-term success.

Through our consulting and coaching services, we aim to support you in developing resilient and sustainable solutions that not only bridge generations but also enhance emotional intelligence and create value.

We approach the management of challenges as a process of shared thinking. Quality becomes a true value when, built on trust, professional integrity, and adaptive, robust solutions, it shapes a culture that lays the foundation for long-term and sustainable success.

We strive to provide quality inspiration for both companies and individuals alike to achieve impactful results that resonate for years to come.

With more than 15 years of experience in global management and site leadership, we have effectively supported organisations with diverse workforces across various regions, including the EU, USA, Turkey, Russia, China, South America, South Korea, and Japan. Our background in building teams *from the ground up*, and in transformative organisational development, shows our commitment to supporting effective, scalable teams and structures.



We persist in creating an environment where collaboration and growth are prioritised, aligning organisational goals with the values and aspirations of all team members.

Recognising the complexities of greenfield projects, we are dedicated in supporting our clients every step of the way. With our experience in the quality domain, we successfully guide and manage all stages, from design to operational readiness, for manufacturing plants, warehouses, and quality control laboratories, ensuring a smooth and efficient transition. We persist in providing comprehensive support through every stage of the process.

Our expertise spans commercial manufacturing, distribution, quality oversight, and clinical operations, ensuring end-to-end expertise during study setup and the manufacture and release of medicines or Investigational Medicinal Products (IMPs).

We facilitated multimillion-euro success stories by establishing strong operations and effective quality systems. The billions in revenue generated in both EUR and USD reflect our commitment to delivering results for our partners. It's gratifying to know that we have contributed to the global health landscape (human and animals) by releasing quadrillions of doses of vaccines, biomedicines, and traditional medicines. Your success is our priority, and we are here to support you.

We are pleased to highlight our considerable international regulatory expertise, built through collaborative efforts with health authorities worldwide on inspection and compliance matters.



Our proactive methodology encompasses comprehensive audits and support decisions for Contract Manufacturing and Analytical Organisations, addressing all aspects from raw materials to finished drug production.

We have experience conducting quality-oriented due diligence assessments, enabling acquisitions, managing portfolio expansions, and overseeing spin-offs.

We recognise the importance of quality training for businesses, and we value the role that practical, real-life examples play in this process. Accordingly, we are pleased to offer educational programs at universities and high schools as well, tailored to each institution's unique needs.

Additionally, we understand that succession planning holds significant value and is a vital aspect of our mission. Engaging with new generations and future professionals is a key component of the solutions and services we provide.

**Our core services include:**

- Acting as senior manager to lead organisations.
- Performing Qualified Person (QP) and Responsible Person (RP) duties.
- Conducting third-party and internal audits (GMP, GLP, GDP, ISO), alongside audit readiness support.
- Serving as the quality assurance pillar for investments, from greenfield projects to facility upgrades.
- Conducting SWOT analysis, reshaping strategies, and facilitating integration with partner organisations, support due diligence.
- General quality support. QA involvement in IT system implementations with structured process and function definition.
- Offering educational programs and quality training sessions.

We build on past strengths while embracing future challenges, guided by enduring human and professional values and an elevated, adaptive mindset. Our momentum is driven by situational awareness, applied adaptive competence, and identifying the root cause of the momentum to ensure a comprehensive understanding and resolution.